

Message Text

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PAGE 01 MOSCOW 12494 141818Z

63

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 141600Z AUG 74

FM AMEMBASSY MOSCOW

TO USDOC WASHDC

INFO SECSTATE WASHDC 1676

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS MOSCOW 12494

USDOC FOR BEWT/MATHES

VIENNA FOR EWTC/MARTIN/WHELAN

WARSAW FOR TDTIO/HERTZBERG

E.O. 11652: N/A

TAGS: BEXP UR

SUBJ: PUMPS AND COMPRESSORS EXHIBITION APRIL 1-10, 1975

1. DEPUTY DIRECTOR USCOMOFF HAS VERBALLY INFORMED USSR CHAMBER OF COMMERCE AND INDUSTRY OFFICIAL, BARSEGOV, THAT USDOC WILL NOT PARTICIPATE IN THE INTERNATIONAL EXHIBITION SVIAS 75(TELECOMMUNICATION). DDIR ALSO ADVISED BARSEGOV THAT USDOC WOULD LIKELY PARTICIPATE IN SUBJECT EXHIBITION IN LIEU OF SVIAS 75.

2. DDIR IS PREPARING LETTER REQUESTING SPACE OPTION WITHOUT FINALCIAL OBLIGATION FOR 1500 SQ. MTRS. GROSS EXHIBIT SPACE, 200 SQ. MTRS. INSIDE (ROOFED) STORAGE SPACE AND 200 SQ. MTRS. OUTSIDE STORAGE SPACE. DUE TO APRIL WEATHER, WE MAY BE FORCED TO HAVE ALL INDOOR STORAGE. RICHARD BROWNE PLANS TO MAKE SITE SURVEY PAVILION NO. 5 WHILE IN MOSCOW FOR POLYMERY.

3. NOT MUCH TIME TO DO LENGTHY MARKET RESEARCH BUT FOLLOWING STATISTICAL DATA SHOULD HELP:

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PAGE 02 MOSCOW 12494 141818Z

IMPORT INTO USSR-CATEGORY 155 (PUMPS AND COMPRESSORS,
SPARE PARTS, AND RELATED EQUIPMENT)

1970 1971 1972 1973

(IN MILLION RUBLES)

TOTAL	25.2	25.1	38.6	68.2
PUMPS	17.2	19.6	27.4	46.0
COMPRESSORS	1.6	2.1	1.9	4.0
TURBO-FCOMPRESSORS	2.2	0.7	1.4	2.3

1973 FIGURES REFLECT AN 80 PERCENT INCREASE OVER 1972. AND
ALMOST 300PCT GROWTH OVER 1971. INFLATION MUST BE TAKEN INTO
ACCOUNT BUT DEFINITE TREND TOWARD GREATLY INCREASING IMPORTS.
OIL/GAS INDUSTRY MAIN REASON FOR SURGE ESPECIALLY IN
EXTRACTION AND TRANSPORTATION BY PIPELINE) STAGES OF OIL
AND GAS PRODUCTION.

4. DDIR HAS REQUESTED AND SHOULD RECEIVE LIST OF AMERICAN
COMPANIES WHOM SOVIET SPECIALISTS WOULD LIKE TO SEE IN
EXHIBITION. WILL FORWARD TO USDOC/BEWT UPON RECEIPT. BEWT
HAS PRODUCT CATEGORY INFORMATION FORWARDED AIR-POUCH.
STOESSEL

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